Developing the Next Generation of Latino Leaders®

2016
CHCI ANNUAL REPORT
TABLE OF CONTENTS

3 MESSAGE FROM THE PRESIDENT & CEO
4 IMPACT
5 EDUCATE
7 EMPOWER
9 CONNECT
11 DEMOGRAPHIC SNAPSHOT
13 ALUMNI
15 THANK YOU
17 FINANCIAL HIGHLIGHTS
17 LEADERSHIP

EDUCATE.
EMPOWER.
CONNECT.
Dear friends,

I am pleased to report on CHCI’s 39th year of serving the Latino community. In 2016, CHCI continued to make a difference in the lives of our nation’s future leaders, guided by our founders’ three pillars of success: Educate. Empower. Connect. We proudly served over 1,100 students and young professionals across all of our leadership development programs last year.

Through our Ready to Lead (R2L®) NextGen high school leadership program, our Congressional Internships, and our Public Policy and Graduate Fellowships, CHCI’s leadership programs brought 148 promising young Latinos to Washington, D.C., to learn how the federal government works, meet influential leaders, and develop a deeper understanding of how they can effect positive change. These individuals joined the ranks of more than 3,500 alumni, continuing to grow the CHCI network nationwide.

The year also represented a time of transition, bringing a change of leadership to CHCI. We are grateful to Vice Chair Cristina Antelo for serving as interim CEO through the first half of 2016. Because of Cristina’s committed leadership, I was able to join the team and continue her great work.

CHCI weathered challenges and continued our mission due to the unwavering support of the Board of Directors and Advisory Council. With nearly four decades under our belt, CHCI remains steadfast in working to create a pipeline of talented, educated Latinos who are ready and able to lead our great nation—especially during this critical time in history.

My focus to further strengthen CHCI during this transition has centered on four key areas of growth and improving operations:

1) Strengthen our Partner Relationships
2) Streamline and Build Efficiencies
3) Integrate Technology and Systems
4) Nurture CHCI’s Human Capital—our amazing staff

We are making significant progress, but the work is never done. The single most important demographic trend reconfiguring our economy and society is the rise in the Latino youth population. Nearly 100,000 Latinos turn 18 every month, and almost 25 percent of Americans under the age of 18 are Latino. Your investment in CHCI is more critical than ever to serve this growing demand and secure America’s future.

A heartfelt thanks to our Chair, Rep. Linda T. Sánchez, for her commitment to CHCI and for having confidence in me to lead the organization through this critical transition. Because of her stewardship during her tenure as Chair, CHCI continues to be the model of leadership development for our community and the nation.

On behalf of CHCI’s Board of Directors, Advisory Council, accomplished alumni, and dedicated staff, I thank you for your continued support of our mission to Develop the Next Generation of Latino Leaders®.

Sincerely,

[Signature]

Domenika Lynch
CHCI President & CEO
Ready to Lead
Inspiring Latino College Applicants

In its final year, Ready to Lead, CHCI’s college-readiness program, brought together Latino high school students for a fun, interactive college preparation seminar. In 2016, CHCI held Ready to Lead events in four cities—Dallas, TX; Nashville, TN; Washington, D.C.; and San Jose, CA. More than 900 students spent a Saturday on a local college campus—many for the first time—participating in workshops and teambuilding exercises, hearing inspirational speakers, learning about financial aid tools, and meeting CHCI alumni mentors. As CHCI transitions away from college-access programming, we continue to work with partners like the Hispanic Scholarship Fund and Hispanic Heritage Foundation to support high school students on their road to college.

Scholar-Intern Programs
Connecting Financial Support with Hands-On Experience

Supporting education is a crucial part of our mission to develop the next generation of Latino leaders. CHCI’s Scholar-Intern Programs provide not only monetary support but also hands-on experience in various fields. From media to health care to human resources, CHCI’s 2016 Scholar-Intern programs provided 44 individuals with the opportunity to gain important skills while earning money for their education. In addition to being awarded $247,000 in scholarships, scholars completed internships across the country, advancing their professional careers and putting their academic lessons into practice.

CHCI NextOpp
Preparing Latinos for College Attainment

In continuing partnership with State Farm®, CHCI offers CHCINextOpp.net, a powerful online version of our National Directory of Scholarships, Internships, and Fellowships for Latino Students. Over 27,000 Latino students, parents, and educators visited the site in 2016. These visitors were easily able to search, save, and share more than 900 life-changing opportunities across the United States based on their unique profile, location, and interests. The site also provides valuable materials to further educate students about the college-going process.

EDUCATE

CHCI opens pathways to success for future leaders by unlocking college access and offering Congressional internships and fellowships that bolster classroom knowledge with real-world experience in a range of fields.

For nearly 39 years, CHCI has educated, empowered, and connected thousands of bright, talented, and promising American Latino youth with programs and services designed to provide unparalleled leadership opportunities. With profound U.S. demographic and economic shifts expected to continue, it has never been more critical to expand our important work and offer programs that encourage college enrollment and completion, and spark an interest in community involvement to prepare the future leaders of our great nation.

CHCI’s resources and programs effectively serve a pipeline of young Latinos—spanning from high school students to early-career professionals—and are focused on educational attainment and college access (EDUCATE), professional and leadership development (EMPOWER), and networking with powerful Latino leaders (CONNECT).

For nearly 39 years, CHCI has educated, empowered, and connected thousands of bright, talented, and promising American Latino youth with programs and services designed to provide unparalleled leadership opportunities. With profound U.S. demographic and economic shifts expected to continue, it has never been more critical to expand our important work and offer programs that encourage college enrollment and completion, and spark an interest in community involvement to prepare the future leaders of our great nation.

CHCI’s resources and programs effectively serve a pipeline of young Latinos—spanning from high school students to early-career professionals—and are focused on educational attainment and college access (EDUCATE), professional and leadership development (EMPOWER), and networking with powerful Latino leaders (CONNECT).
EMPOWER

CHCI enables young Latinos to be mentored by policymakers as they become instilled with leadership skills and legislative experience that not only foster success but also the ability to mobilize their own communities to work for positive change—locally, regionally, and nationally.

R2L® NextGen
Sparking Civic Engagement

2016 marked the sixth year of this invaluable youth leadership experience. Sixty low-income Latino high school students from across the nation traveled to Washington, D.C., for five days, all expenses paid. During the program, students enhanced their leadership skills, learned about public policy and legislation, met with influential Latino leaders, visited historic sites, and explored their Hispanic heritage.

“The R2L NextGen program equipped me with the knowledge and tools to create change in my community. It’s been one of the most beneficial experiences I have ever had. It took us all out of our comfort zone, empowered us to do great things, and has provided a strong network and support system to succeed.”

Nelson Daniel Villegas
J.E.B. Stuart High School
Falls Church, VA

100% of all eligible R2L® NextGen participants graduated from high school. Of those, 94% are enrolled in college.

Congressional Internship Program
Gaining Legislative Experience

Through CHCI’s summer and semester internships, promising Latino undergraduates gain firsthand experience in public policy by working in congressional offices, benefit from weekly leadership development sessions, engage in timely discussions on issues affecting the Hispanic community, and, through community service projects, learn the importance of engaged citizenship. In 2016, CHCI hosted 66 interns.

Public Policy Fellowship Program
Empowering Future Policymakers

In keeping with our founders’ vision, CHCI’s 2016 Public Policy Fellowship program brought 10 talented young Latinos to Washington, D.C., for this prestigious nine-month paid fellowship. These gifted individuals excelled in their placements and were empowered to become future policymakers through their firsthand experience in the national public policy arena.

“Through both of my fellowship placements, I gained an essential, more holistic understanding of domestic housing policies, as well as expanded my introductory knowledge on the complex financial systems that impact access to housing among communities of color, and the importance of consumer protections. My experience with CHCI has been absolutely invaluable, and I look forward to continuing to grow as a Latina professional in housing and urban policy.”

Alia Fierro
CHCI-Wells Fargo Housing Graduate Fellow
Elgin, Illinois
Cornell University, Master of Regional Planning
U.S. House Financial Services Committee

Graduate Fellowship Program
Immersing Latinos in Public Policy

CHCI’s Graduate Fellowship Program offered nine exceptional emerging Latino leaders the opportunity to immerse themselves in the following public policy fields: education, health, housing, law, and science, technology, engineering, and math (STEM). One of the distinguishing features of CHCI’s Graduate Fellowship Program is the Capitol Hill Policy Briefing Series. In May 2016, the graduate fellows presented their analytical public policy white papers and moderated a policy discussion.

100% of all eligible R2L® NextGen participants graduated from high school. Of those, 94% are enrolled in college.
Convening Powerful, High-Profile Leaders
to Support CHCI’s Mission

CHCI’s convening power in 2016 offered unparalleled access to an influential network of leaders through events and social media communities.

CHCI PREMIER EVENTS:

• Raised $3.9 million—a major source of CHCI funding
• Organized 48 landmark events across the United States
• Convened some of the nation’s top leaders during CHCI’s 2016 Hispanic Heritage Month Events including President Barack Obama, former Secretary of State and 2016 presidential candidate Hillary Rodham Clinton, cabinet secretaries, members of Congress, members of the Senate, state and local elected officials, and other dignitaries
• Elevated Latino issues, Latino leaders, and best practices by convening 877 influencers at the 2016 Public Policy Conference
• Launched CHCI Industry Breakfast Series, a quarterly networking initiative to create collaborative dialogues between stakeholders from the targeted sectors, mission partners, and members of Congress on issues that impact our mutual goal of preparing America’s future Latino leaders
• Raised more than $240,000 for our leadership development programs through the support of 24 mission partners during 20th Annual Fiesta de Golf Tournament

INTEGRATED TRADITIONAL & SOCIAL MEDIA:

• Engaged 27,000+ supporters, followers, and fans, reaching nearly 8 million
• Promoted positive images of Latinos, increasing our visibility through 4,500+ media hits
• CHCI Hispanic Heritage Month Events were covered by more than 85 media outlets, including for the first time live coverage on national news networks CNN and MSNBC
CHCI Educated, Empowered, and Connected More Than 1,100 U.S. Latino Students in 2016

CHCI programs serve an important need in the Latino community—they promote educational attainment, develop leadership characteristics, and spark civic engagement in deserving young Hispanics. Below is a summary of the demographics of CHCI’s 2016 program participants.

GEOGRAPHICALLY DIVERSE PARTICIPANTS

More than 15,000 individuals from all 50 states, the District of Columbia, and Puerto Rico began CHCI profiles in 2016. We served 1,103 students, representing 43 states, the District of Columbia, and Puerto Rico.

LATINOS SERVED WITH GREATEST NEED

CHCI programs continued to serve outstanding students in great financial need in 2016. Of the 148 leadership program participants:

- 79.6% were from households with incomes below $45,000;
- 64% were the first generation in their families to attend college

REPRESENTING DISTINCT HERITAGES

Participants self-designated a variety of heritages, which added a valuable cultural aspect to each program.

- Argentinean
- Bolivian
- Brazilian
- Chilean
- Colombian
- Cuban
- Dominican
- Ecuadorian
- Guatemalan
- Honduran
- Mexican
- Nicaraguan
- Panamanian
- Peruvian
- Puerto Rican
- Salvadoran
- Spaniard
- Venezuelan

1 IN EVERY 4 AMERICANS UNDER 18 YRS OLD IS LATINO

64% UNDER 25

1 IN EVERY 3 LIVE UNDER THE POVERTY LINE

AVERAGE AGE 29 43

LATINO AMERICANS ALL AMERICANS

70% ENROLLED IN HIGHER EDUCATION

27% 2011-2022 PROJECTED INCREASE IN COLLEGE ENROLLMENT

SOURCES: Pew Research Center Hispanic Trends 2012 American Community Survey; NCES, Projections of Education Statistics to 2022, 2014; NCES; Digest of Education Statistics 2013, Table 302.20
ALUMNI

CHCI's Powerful Alumni Network: Engaged Leadership in the Latino Community

Every day, CHCI alumni* are applying the leadership principles and skills learned through CHCI’s experiential leadership programs to their work in communities across the country and around the world. Our alumni take CHCI’s mandate of “Educate, Empower, and Connect” to heart and make significant contributions through their volunteerism, mentorship, and philanthropy.

Through activities facilitated by the CHCI Alumni Association and geared toward serving current CHCI program participants as well as their peers, CHCI alumni contributed over 1,700 volunteer hours in 2016, valued at more than $65,000 (this calculation is according to the Independent Sector’s valuation of a volunteer hour at $38.74).

Their personal investment to the Institute goes even deeper—CHCI alumni personally donated nearly $6,300 and helped facilitate sponsorships totaling nearly $100,000 in support of CHCI programs.

* A CHCI alumnus/alumna is an individual who completed one of CHCI’s leadership development programs—Graduate Fellowship, Public Policy Fellowship, Congressional Internship, Scholarship/Scholar-Internship, and/or R2L Next Gen.

SUPPORT

WHY GIVE TO CHCI?

Profound demographic shifts in the American landscape are transforming our nation’s workforce and economy. Already, one in four Americans under 18 are Latino, nearly 100,000 Latinos turn 18 every month, and 74 percent of new entrants to the workforce between 2010 and 2020 are projected to be Latino (U.S. Census Bureau). Given this demographic reality, the strength of the United States is closely tied to the success of the Latino community.

As the future driver of economic growth and the foundation of the modern American workforce, it has never been more critical that Latino youth are educated and fully prepared to assume leadership roles in the private and public sectors. Investment in the Latino community today through leadership and skills development will be critical to the future health of our society, democracy, and economy. Investing in Latino youth is smart for business and good for society.

WAYS TO GIVE TO CHCI

All gifts, no matter how large or small, sustain and expand our programs that educate, empower, and connect young Latinos. Giving is easy!

Here are some ways you can support CHCI:

• Sponsor a young leader through a program or event.
• Make an online donation to support a young leader at www.chci.org/donate.
• Donate in-kind products or services.
• Contribute to our Combined Federal Campaign #30620.
• Create an endowment.
• Recognize a loved one through Gifts in Honor or Gifts in Memoriam.
• Remember CHCI in your estate plan as a contingent beneficiary.

To discuss your gift, email our team at development@chci.org.

CHCI is tax-exempt under section 501(c)(3) of the Internal Revenue Code, Federal ID # 52-1114225. CHCI does not attempt to influence legislation and does not employ or retain any registered lobbyists. All grants and contributions to CHCI are tax-deductible to the extent permitted by federal law.
THANK YOU

2016 CHCI Mission Partners

The critical work we do would not be possible without the generous time, effort, and support of many—especially the partners in CHCI’s Donor Circles. The accomplishments highlighted in this annual report were the direct result of our 2016 donors’ passionate generosity. On behalf of the Board of Directors, Advisory Council, alumni, program participants, and staff, CHCI recognizes the following donors for their 2016 support.

CAPITAL CAMPAIGN
Cornerstone Donors Building Our Future, Together* Anheuser-Busch Companies Bank of America Dell, Inc. PepsiCo Foundation State Farm Toyota

Capstone Donors Building Our Future, Together* Charter Communications The Coca-Cola Company Entravision The Home Depot Foundation Hyundai Motor America

GENERAL DONORS
Chair’s Circle Walmart Foundation Founder’s Society Circle Gilbert & Jacki Cisneros Foundation PepsiCo Foundation Legacy Circle Bank of America State Farm Toyota United Health Foundation Visionary Circle Chevron Comcast/NBC Universal/Telemundo/Comcast Foundation Dell, Inc. ExxonMobil Corporation Hyundai Motor America Morgan Lewis Southwest Airlines UPS Corporation/UPS Foundation

* A multiyear commitment to CHCI Building Our Future, Together Campaign, representing an additional investment


Univision Communications, Inc. Verizon Communications Walmart The Walton Family Foundation Wells Fargo


Strategic Media Partners
CapitalWirePR Comcast/NBCUniversal/Telemundo The Hill Latino Hispanic Communications Network HITN Latina Style Inc. Latino Magazine Latino Print Network Univision Communications Washington Hispanic
2016 FINANCIAL HIGHLIGHTS

<table>
<thead>
<tr>
<th>Non-Operating Revenue</th>
<th>$311,890.63</th>
</tr>
</thead>
<tbody>
<tr>
<td>Operating Revenue</td>
<td>$6,319,403.30</td>
</tr>
<tr>
<td>Unrestricted Revenue</td>
<td>$4,141,125.48</td>
</tr>
<tr>
<td>Restricted Revenue - Current</td>
<td>$1,523,823.50</td>
</tr>
<tr>
<td>Restricted Revenue - Future</td>
<td>$220,000.00</td>
</tr>
<tr>
<td>In-Kind Donations</td>
<td>$418,201.51</td>
</tr>
<tr>
<td>Interest/Miscellaneous</td>
<td>$16,528.11</td>
</tr>
<tr>
<td>Total 2016 Revenue</td>
<td>$6,631,293.93</td>
</tr>
</tbody>
</table>

2016 CHCI LEADERSHIP

We are extremely grateful to the gifted leaders who served on CHCI’s Board of Directors and Advisory Council in 2016. These dedicated individuals volunteered their time and talents to ensure that CHCI had the critical guidance, networking connections, and financial support needed to fulfill our mission to Develop the Next Generation of Latino Leaders®.

2015-16 CHCI BOARD OF DIRECTORS

OFFICERS
Rep. Linda T. Sánchez (CA-38)
CHCI Chair
Ms. Cristina Antelo
CHCI Vice-Chair
Principal, Pulido Group
Mr. Luis E. Campillo
CHCI Treasurer
CHCI Alumnus
Mr. Lupe De La Cruz, III
CHCI Secretary
Senior Director of Government Affairs for South Region, PepsiCo

CHCI PRESIDENT & CEO
Ms. Domenica Lynch

GENERAL COUNSEL
Ms. Anne Marie Estevez
Partner, Morgan Lewis & Bockius LLP

BOARD OF DIRECTORS
Mr. Rudy Beserra
Vice President, Latin American Affairs, The Coca-Cola Company
Rep. Joaquin Castro (TX-20)
U.S. House of Representatives
Ms. Lorraine Cortes-Vazquez
Senior Vice President, Corporate Relations and Government Affairs, EmblemHealth

2015-16 CHCI ADVISORY COUNCIL

Rep. Pete Aguilar (CA-31)
U.S. House of Representatives
Ms. Silvia R. Aldana
Manager, Federal Affairs, PG&E Corporation
Ms. Micaela Fernandez Allen
Director, Federal Government Relations, Walmart
Mr. Joe Avila
Manager, Community Outreach, Ford Motor Company Fund
Mr. Andrew Baldonado
Vice President, Government Affairs, Western Region, Anheuser-Busch Companies
Rep. Xavier Becerra (CA-34)
U.S. House of Representatives
Ms. Michele Bobadilla
Senior Associate Vice President/Assistant Provost for Hispanic Student Success, Office of the Vice Provost, University of Texas, Arlington
Mr. Zafar Brooks
Director, General Affairs – Corporates Social Responsibility and Diversity and Inclusion, Hyundai Motor America
Rep. Tony Cárdenas (CA-29)
U.S. House of Representatives
Mr. J. Robert Carr
Senior Vice President, Membership, Marketing, and External Affairs, Society for Human Resource Management
Ms. Jacki Cisneros
ExxonMobil
Rep. Lucille Roybal-Allard (CA-40)
U.S. House of Representatives
Rep. Raúl Ruiz, M.D. (CA-36)
U.S. House of Representatives
Ms. Rocio Saenz
International Executive Vice President, Service Employees International Union (SEIU)
Rep. Michelle Lujan Grisham (NM-01)
U.S. House of Representatives
Ms. Esther Lopez
International Secretary-Treasurer, United Food & Commercial Workers International (UFCW)
Mr. Ed Loya
Vice President, Human Resources, Dell, Inc.
Mr. Mario Lozoya
Director, Government Relations and External Affairs, Toyota Motor Manufacturing, Texas
Ms. Lislia S. Martinez
Manager, Community Affairs and Grassroots, Southwest Airlines Co.
Ms. Juan Otazo
CHCI Alumnus

2015-16 CHCI ADVISORY COUNCIL (Continued)

Mr. Ray Dempsey, Jr.
Vice President of Government and Public Affairs, BP
Mr. Max Espinoza
Senior Program Officers, Preseidential Bill & Melissa Gates Foundation
Mr. Louis Finkel
Executive Vice President, Government Affairs, API
Rep. Ruben Gallego (AZ-7)
U.S. House of Representatives
Hon. Robert Garcia
Emeritus, San Juan, Puerto Rico 00901
Rep. Raúl Grijalva (AZ-03)
U.S. House of Representatives
Rep. Luis V. Gutiérrez (IL-04)
U.S. House of Representatives
Dr. Merihş Heredia-Griego
Research Assistant Professor, University of New Mexico
Mr. John Hoel
Vice President, Federal Government Affairs, Adrias Group/Adrias Client Services, Inc.
Mr. R. Mateo Magdaleno
Chief Education Officer, IDQ Group, Inc.
Mr. Keith Meccay
Senior Director, Federal Relations ExxonMobil
Ms. Ermelinda Ruiz Moretti
California Representative, Public Policy and Government Affairs, Chevron
Mr. Antonio “Tony” Moya
Manager, Latino Relations, Salt River Project
Rep. Grace Flores Napolitano (CA-32)
U.S. House of Representatives
Mr. Raymundo Gutiérrez
U.S. House of Representatives
Mr. Raymundo Gutiérrez
U.S. House of Representatives
Rep. Henry Cuellar (TX-28)
U.S. House of Representatives
Mr. Ray Dempsey, Jr.
Vice President of Government and Public Affairs, BP
Mr. Max Espinoza
Senior Program Officers, Preseidential Bill & Melissa Gates Foundation
Mr. Louis Finkel
Executive Vice President, Government Affairs, API
Rep. Ruben Gallego (AZ-7)
U.S. House of Representatives
Hon. Robert Garcia
Emeritus, San Juan, Puerto Rico 00901
Rep. Raúl Grijalva (AZ-03)
U.S. House of Representatives
Rep. Luis V. Gutiérrez (IL-04)
U.S. House of Representatives
Dr. Merihş Heredia-Griego
Research Assistant Professor, University of New Mexico
Mr. John Hoel
Vice President, Federal Government Affairs, Adrias Group/Adrias Client Services, Inc.
Mr. R. Mateo Magdaleno
Chief Education Officer, IDQ Group, Inc.
Mr. Keith Meccay
Senior Director, Federal Relations ExxonMobil
Ms. Ermelinda Ruiz Moretti
California Representative, Public Policy and Government Affairs, Chevron
Mr. Antonio “Tony” Moya
Manager, Latino Relations, Salt River Project
Rep. Grace Flores Napolitano (CA-32)
U.S. House of Representatives
Mr. Rafael Núñez
National Political Director, Communications Workers Of America, AFL-CIO, CLC
Ms. Maria Neira
Representative, American Federation of Teachers
Mr. Joaquin Nuno-Whelan
Chief Engineer-Next Gen Truck-SUVs, General Motors (GM)
Mr. Chris Ornelas
Chief Operating and Strategy Officer, National Association of Broadcasters
Mr. Jesse Price
Senior Director, Federal Government Affairs, Eli Lilly & Company
Ms. Deanna Rodriguez
Vice President, Regulatory & Public Affairs, Entergy
Ms. Ivette Rodriguez
Founder and CEO, American Entertainment Marketing
Rep. Ileana Ros-Lehtinen (FL-27)
U.S. House of Representatives
Rep. Gregorio Sablan (MP)
U.S. House of Representatives
Rep. José E. Serrano (NY-15)
U.S. House of Representatives
Rep. Albio Sires (NJ-8)
U.S. House of Representatives
Ms. Ipyana Spencer
Vice President, Industry Outreach and External Affairs UHGC Government Affairs, UnitedHealth Group
Mr. Walter Ullas
Chairman and CEO, Euronews
Rep. Nydia Velázquez (NY-07)
U.S. House of Representatives
Mr. Rafael Núñez
National Political Director, Communications Workers Of America, AFL-CIO, CLC
Ms. Maria Neira
Representative, American Federation of Teachers
Mr. Joaquin Nuno-Whelan
Chief Engineer-Next Gen Truck-SUVs, General Motors (GM)
Mr. Chris Ornelas
Chief Operating and Strategy Officer, National Association of Broadcasters
Mr. Jesse Price
Senior Director, Federal Government Affairs, Eli Lilly & Company
Ms. Deanna Rodriguez
Vice President, Regulatory & Public Affairs, Entergy
Ms. Ivette Rodriguez
Founder and CEO, American Entertainment Marketing
Rep. Ileana Ros-Lehtinen (FL-27)
U.S. House of Representatives
Rep. Gregorio Sablan (MP)
U.S. House of Representatives
Rep. José E. Serrano (NY-15)
U.S. House of Representatives
Rep. Albio Sires (NJ-8)
U.S. House of Representatives
Ms. Ipyana Spencer
Vice President, Industry Outreach and External Affairs UHGC Government Affairs, UnitedHealth Group
Mr. Walter Ullas
Chairman and CEO, Euronews
Rep. Nydia Velázquez (NY-07)
U.S. House of Representatives

2016 CHCI LEADERSHIP

We are extremely grateful to the gifted leaders who served on CHCI’s Board of Directors and Advisory Council in 2016. These dedicated individuals volunteered their time and talents to ensure that CHCI had the critical guidance, networking connections, and financial support needed to fulfill our mission to Develop the Next Generation of Latino Leaders®.

2015-16 CHCI BOARD OF DIRECTORS

OFFICERS
Rep. Linda T. Sánchez (CA-38)
CHCI Chair
U.S. House of Representatives
Ms. Cristina Antelo
CHCI Vice-Chair
Principal, Pulido Group
Mr. Luis E. Campillo
CHCI Treasurer
CHCI Alumnus
Mr. Lupe De La Cruz, III
CHCI Secretary
Senior Director of Government Affairs for South Region, PepsiCo

CHCI PRESIDENT & CEO
Ms. Domenica Lynch

GENERAL COUNSEL
Ms. Anne Marie Estevez
Partner, Morgan Lewis & Bockius LLP

BOARD OF DIRECTORS
Mr. Rudy Beserra
Vice President, Latin American Affairs, The Coca-Cola Company
Rep. Joaquin Castro (TX-20)
U.S. House of Representatives
Ms. Lorraine Cortes-Vazquez
Senior Vice President, Corporate Relations and Government Affairs, EmblemHealth
Mr. Lupe De La Cruz, III
CHCI Secretary
Senior Director of Government Affairs for South Region, PepsiCo

2016 FINANCIAL HIGHLIGHTS

<table>
<thead>
<tr>
<th>Comprehensive Campaign</th>
<th>$242,500</th>
</tr>
</thead>
<tbody>
<tr>
<td>Investment Income</td>
<td>$142,257</td>
</tr>
<tr>
<td>TOTAL 2016 REVENUE</td>
<td>$6,631,293.93</td>
</tr>
</tbody>
</table>

CHCI REVENUE GROWTH 2001-2016

2016

2001

$2.5 M

$6.3 M

164% INCREASE SINCE 2001

2001-2016 CHCI REVENUE GROWTH

164%

2015

2016

$2.5 M

$6.3 M

164% INCREASE SINCE 2001

2001-2016 CHCI REVENUE GROWTH

164%